

commercial designs 2010/11

elcome to the premium commercial design magazine in Western Australia, and the major reference guide for architects, builders, designers and businesses looking to build or refit their commercial space in 2010/11.

A proven product for winning lucrative new, repeat & referral clients for businesses targeting the lucrative commercial market in 2010/11

- √ 12.000 COPIES & 12 MONTH SHELF LIFE
- ✓ **POSITIONING YOUR BUSINESS** as an industry leader in WA
- ✓ REACHING 2,000 KEY INDUSTRY LEADERS through direct mail to the 2,000 leading architects, builders, designers, property managers, suppliers and other key stakeholders in WA
- ✓ REACHING KEY BUSINESS DECISION MAKERS through direct mail to 6,000 named CEOs and executives, newsagencies, subscriptions, key industry operators & all major design expos
- ✓ PLUS ONLINE PROMOTION where WA's Best Commercial Designs can be read online at www.scoop.com.au. www.scoophomes.com.au launching June 2010!
- ✓ PROOF OF SUCCESS with a 90% repeat advertising rate with WA's leading operators

SHOWCASING LEADING LOCAL & INTERNATIONAL DESIGNS







office spaces and hotels. Lisa O'Neill scours the globe from



PROMOTING DESIGN INNOVATION IN WA

"In designing our building and spaces, our cities and towns, we must ensure that the sense of West Australian spirit is encapsulated. It requires good design and thoughtful responses - not just buildings that work, but those that lift the spirit."

> Quote from State Architect Steve Woodland in the 2010 edition







DESIGN PROFILES

showcase the top designs from leading architects, builders & designers; providing a major reference guide for business looking to build and refit in WA.

DISTRIBUTION

guarantees access to key markets and decision-makers!

DISTRIBITION

| DISTRIBUTION | | | | | | |
|-------------------|---|--------|--|--|--|--|
| Business in WA | Direct mail to 5,000 CEOs, executives, property managers & key stake holders | 5,000 | | | | |
| Retail | Newsagencies/ subscribers | 2,500 | | | | |
| Homes expos | All major homes & design expos in WA | 500 | | | | |
| To industry | Direct mail to architects, builders & designers | 2,000 | | | | |
| Through industry | As gifts for their clients building & renovating | 1,000 | | | | |
| General | Airport lounges, salons, sponsorships, cafes | 1,000 | | | | |
| Total | | 12,000 | | | | |



| RATES*(exclusive of GST) | | | | | | |
|--------------------------|----------|----------------|---|---|--|--|
| Advertising type | Rate | 20% Deposit | Payment option 1: balance due April 1 | Payment option 2: 4 monthly payments starting April 1 | | |
| Display - double page | \$6,900 | \$1,380 | \$5,520 | \$1,380 per month | | |
| Display - full page | \$4,900 | \$980 | \$3,920 | \$980 per month | | |
| 2 page profile | \$4,900 | \$980 | \$3,920 | \$980 per month | | |
| 4 page profile | \$6,700 | \$1,340 | \$5,360 | \$1,340 per month | | |
| 6 page profile | \$8,500 | \$1,700 | \$6,800 | \$1,700 per month | | |
| 8 page profile | \$10,300 | \$2,060 | \$8,240 | \$2,060 per month | | |

\$2,420

Home & Design Series









10 page profile





\$12,100



Lifestyle Series



\$9,680



\$2,420 per month





CSR Gyprock

Mega Vision Sound

& Lighting

EasyStone

PRODUCT PROFILES showcase the latest

products to key industry operators & end users; providing an indispensible tool for architects, builders & designers searching for the leading contractors, the latest products and premium suppliers in WA.

SCOOP HOME SERIES SCHEDULES & DEADLINES

| SCOOP HOME SERIES SCHEDULES & DEADLINES | | | | | | | | | |
|---|---------------------------|--------------|------------|--------------------------|---------------------|---------------------|------------------|--|--|
| Magazine title | Effective on-shelf months | Distribution | Shelf life | Cancellation deadline | Booking deadline | Artwork deadline | On-shelf date | | |
| Insite (ed 24) | Mar – Jun 2010 | 20,000 | 3 mths | 15 Jan | 29 Jan | 5 Feb | 10 Mar | | |
| Insite (ed 25) | Jun - Sept 2010 | 20,000 | 3 mths | 9 Apr | 16 Apr | 23 Apr | 26 May | | |
| Insite (ed 26) | Sept - Dec 2010 | 20,000 | 3 mths | 9 Jul | 16 Jul | 23 Jul | 25 Aug | | |
| Insite (ed 27) | Dec 2010 – Mar 2011 | 20,000 | 3 mths | 8 Oct | 15 Oct | 22 Oct | 24 Nov | | |
| WA's Best Kitchens & Bathrooms (ed4) | Apr 2010 – Mar 2011 | 17,000 | 12 mths | 12 Feb | 19 Feb | 26 Feb | 7 Apr | | |
| WA's Best Homes (ed 4) | Jul 2010 – May 2011 | 14,000 | 12 mths | 30 Apr | 7 May | 14 May | 30 Jun | | |
| WA's Best Outdoors & Gardens (ed 4) | Oct 2010 - Sept 2011 | 15,000 | 12 mths | 6 Aug | 13 Aug | 20 Aug | 29 Sep | | |
| WA's Best Commercial Designs (ed 4) | Dec 2010 - Nov 2011 | 11,000 | 12 mths | 15 Oct | 22 Oct | 29 Oct | 15 Dec | | |

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TERMS & CONDITIONS

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